

Sample Scope and Sequence of Professional Learning Engagement

In this document, there is a sample scope and sequence of a professional learning engagement, and represents work done with a past client.

This overview represents the services for one client of the professional learning partner.

Curriculum or Content Area	Math
Type of Professional Learning	Ongoing for School Leaders
Total Cost Range¹	☐ Less than \$50,000 ☐ \$500,001 – \$1,000,000 ☒ \$50,000 – \$100,000 ☐ \$1,000,000+ ☐ \$100,001 – \$500,000
District Context	Providing support to a large urban school district client with ongoing job-embedded professional learning for school leaders beyond the initial year of implementation.

¹ Includes any travel related expenses, etc.

Timing	Participants	Name of PL and format	Description
3 times in the school year	Assistant Principal, Principal	School-based professional learning and coaching, In-person	Structured Learning Walks and Intervisitations to norm on observation look-fors and feedback based on curriculum-aligned tools; visits were customized based on data and client priorities.
Monthly or Quarterly	Assistant Principal, Principal	School-based professional learning development, In-person & Virtual	Coaching focused on developing an instructional vision, creating a professional learning plan that incorporates change management, and calibrating practice by unpacking observation data to identify professional learning needs and feedback.
Monthly	Teacher Leader	Supporting math team leadership; 1:1 coaching	Coaching focused on developing a learning arc for the math team, co-facilitating meetings, and analyzing team data to inform the direction of department support.